

Jamey A. Wachta

Partner

jwachta@verrill-law.com



Jamey is a highly-regarded business lawyer with many years of experience handling general healthcare and corporate law, especially sophisticated medical and technology transfer transactions. He represents leading healthcare institutions and technology companies (both bio and high tech), individual physicians and research scientists.

In addition to medical and technology transfer matters, corporate clients seek Jamey's expertise with discrete issues involving HIPAA, FDA marketing, contracts, commercial lending, and securities law. He represents major companies and other entities dealing with organization, financing, business and intellectual property issues ranging from acquisitions through exit strategies as well as other complex business law issues.

Jamey joined the firm in 1992. Before that, he was with the former firm of Palmer & Dodge in that firm's Business Law Department. After graduating from law school, he served as law clerk to the Honorable Kenneth F. Ripple, Circuit Judge of the U.S. Court of Appeals for the Seventh Circuit.

Jamey coordinated program presentations at several mid-year and annual meetings of the American Bar Association in Boston, New York, New Orleans and Chicago.

Outside the office Jamey enjoys spending time with his family, climbing the step mill, and reading.

Education

- Washington and Lee University School of Law (J.D., *summa cum laude*)
- University of New Hampshire (B.A., *cum laude*)

Bar Admissions

- Massachusetts

Services/Industries

- Business Law
- Financial Services
- Mergers & Acquisitions
- Corporate Governance & Board Advisory
- Securities Offerings & Private Placements

Memberships

- New York Bar Association
- Boston Bar Association
- Past Co-Chairperson, Section of Science and Technology, Committee on Enterprise and Commercialization, American Bar Association
- Member, American Bar Association
- Advisory Board, "Technology Development and Transfer Report" Civic Research Institute, Inc.

Honors

- Massachusetts Super Lawyer

To learn more about third-party ratings and rankings, and the selection processes used for inclusion, [click here](#).

Court and Other Admissions

- U.S. Court of Appeals, Seventh Circuit Bar
- Northern District of Indiana Bar

Experience

Notable Experience: Business Transactions

Jamey has many years of experience representing public and private-sector clients in complex transactions, such as:

- Buyers and sellers, as well as CEOs and other management individually, in a wide variety of purchase and sale transactions (including mergers, acquisitions and related restructurings) of private companies and divisions of private and public companies.
- Manufacturing companies in financing facilities to obtain working capital.
- International biotechnology clients, as outside general counsel, for their legal representation in various transactions. These include financings, mergers, licensing and sublicensing issues and general business and contract issues.
- Specialized medical device company, as outside general counsel, in a merger with an international public company, resolving many obstacles and resulting in a significant gain to the stockholders of the client. Jamey continues to represent the company after a management buy-back of the company from the acquirer.
- Public companies, including his current representation of private business clients in revolving credit and term loan facilities.
- Biotechnology clients in a wide range of cutting-edge transactions, including:
 - Initial public offering of over \$14 million of common stock; second public offering of \$39.2 million of common stock; and third public

offering of \$142.8 million of common stock, which then represented the largest single offering of biotechnology stock.

- Merger and acquisition activities, including the public registration of over \$50 million of common stock and \$5 million of warrants.
- \$46 million stock and warrants off-balance sheet research and development subsidiary (SWORDS) transaction and registration of callable common stock and warrants.
- Publishing companies in a variety of transactions, ranging from financing facilities to all aspects of various acquisitions.

In the firm's representation of a state commissioner of insurance (as receiver), Jamey advised and represented the client on corporate issues involved in the sale of companies. He helped with negotiations with an international syndicate of creditors, managing relationships with investment bankers, dealings with the federal bankruptcy court and trustee and advising on other general corporate, bankruptcy and securities matters. Jamey also participated in the reorganization of several insurance company affiliates, including the sale of a major subsidiary and other general corporate and securities matters.

In addition, Jamey spearheaded the sale of certain of the insurance company's affiliates and assets as part of the firm's representation of a foreign superintendent of insurance (as liquidator) in the liquidation of a multinational insurance company. He also advised the client on other, related general corporate, liquidation and securities matters.

Notable Experience: General Business

Jamey represents and advises, either individually or in connection with ongoing transactions:

- Senior management, in their general employment relationship with companies, including employment and non-competition agreements, stock options, and personal guarantees.
- Start-up companies and single-member entities on all issues from formation to general contract law matters.

Notable Experience: Medical & Technology Transfer Group

Jamey has spent over 25 years serving a growing, diverse list of top-tier businesses, institutions and individuals in healthcare and business law endeavors and sophisticated transactions, including the following clients and assignments:

- Massachusetts hospital network (with Harvard teaching hospitals), as special outside counsel, in a variety of matters and transactions, including policy review and implementation, commercializing technology, licensing arrangements, clinical and sponsored-research issues and the review of consulting agreements for professional staff and employees.
- Harvard teaching hospital in the review and negotiation of numerous clinical trial agreements involving a variety of public and private pharmaceutical and medical device companies, as well as foundations and non-profit institutions.

- Boston hospital in its joint venture with another major Boston hospital and an HMO to capitalize and operate an ambulatory surgery center.
- Physicians and research scientists in all aspects of employment and consulting arrangements, including equity incentives and compensation, with public and private companies.